

MINUTES OF PRE-BID MEETING

Brief Description of Procurement: Procurement of Antihypertensive Medicines to support the India Hypertension Management Initiative in the State of Maharashtra (India)

Bid Ref.: SAMSPL/18-19/ET/1 dated 29/9/2018

Date and Time of Pre-Bid Meeting: 09/10/2018 at 1430 Hrs. (IST)

Venue of Pre-Bid Meeting: Strategic Alliance Management Services Pvt. Ltd. (SAMS), B01-B03, Vardhaman Diamond Plaza, D. B. Gupta Road, Paharganj, New Delhi- 110055

The following Bidders' Representatives attended the pre-bid meeting:

| Sr.No. | Name | Name of Prospective Bidder/Firm |
|--------|--------------------|-------------------------------------------|
| 1 | Mr. Arun Sharma | Hospimax Health Care Pvt. Ltd., New Delhi |
| 2 | Mr. Surjeet Talwar | Micro Labs Limited, Bangalore |

The following SAMS officials were present in the pre-bid meeting:

| Sr. No. | Name and Designation |
|---------|------------------------------------------------------------|
| 1. | Mr. Sanjay Rastogi, Director, |
| 2. | Mr. Satya Verma, General Manager (Procurement Services) |
| 3. | Mr. Nitin Kumar Sagar, Sr. Manager (Finance & Procurement) |
| 4. | Mr. Dinesh Kumar, Procurement Officer |

Mr. Jan Komrska, Senior Pharmacist, Research Division, Vital Strategies, New York, USA attended the pre-bid meeting online.

Proceeding of the pre-bid meeting is as follows;

- At the outset, General Manager (Procurement), made a briefing about the scope of supplies and purpose of the pre-bid meeting.
- None of the Bidders' representative attended or posted their queries using online mode of pre-bid meeting.
- The bidders' representatives were requested to put up their queries related to scope and terms and conditions given in the Bidding Documents.
- The queries asked by bidders' representatives were appropriately responded. The table below has the summary of queries and response given:

| S. N. | Clause reference/ Page reference | Content of Para / Clause under Reference as per Bid Document | Query/Suggestions | Response |
|-------|-----------------------------------------------------------|--------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | Section III: Schedule of Requirements – Schedule No. III: | Tab. Chlorthalidone 6.25mg | The medicine under the Schedule is not a common drug being used in India. Also the quantity is quite low thus making it | The observation is appreciated. However, under the India Hypertension Management Initiative, the medicine is to be prescribed for effective hypertension management. |

| S. N. | Clause reference/ Page reference | Content of Para / Clause under Reference as per Bid Document | Query/Suggestions | Response |
|-------|-----------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | | | unattractive to quote. | Thus, Bidders are encouraged to quote this Medicine. |
| 2 | Section-V: Sample Bid Forms: 6. Interagency finished pharmaceutical product questionnaire; 1.7.1 Samples for technical evaluation | Samples of finished product and insert information: You are required to provide a sample of the finished product(s) offered. If you can not submit with the questionnaire, please state the reason and when you will do so: | It would be difficult for us to submit sample of finished product along with bid. The sample can be given at the time of pre-dispatch inspection. | The sample shall be drawn at the time of pre-dispatch inspection. The questionnaire given in the Form-6 is a generic questionnaire used by majority of international procuring entries viz. WHO, UNICEF etc. Many sections given in the questionnaire may be not applicable in this procurement. The purpose of including this questionnaire in the Bidding Documents is to get information about quality standards & protocols used in API and finished product. The Bidders are advised to provide as much information as possible. |

5. Further to the above, in terms of ITB Para 11.3 of the Bidding Documents, no amendment is required to be issued.

The meeting ended with vote of thanks to everyone present.

For an on behalf of Strategic Alliance Management Services Pvt. Ltd.

(Satya Verma)
General Manager (Procurement Services)