



Strategic Alliance
Management Services P. Ltd.

Consulting with Purpose.

India's leading HR & PSCM Consultancy for the Public Health, Development and CSR Sectors.

SAMS is India's specialist **Talent Acquisition, Third-Party Payrolling, Procurement, and Supply Chain Management Consultancy**, for the **Public Health, Development, and CSR** sectors. Our exclusive focus of +25 years on the above, sustained involvement in all thematic areas, and internal emphasis on integrating IT solutions to provide smart, efficient, and well-researched solutions to all the work we do, makes us the go-to agency for the leading not-for-profits and other organizations, working in these sectors.

OUR PURPOSE

SAMS is committed to social cause and specifically to making the world, both a better and healthier place.

In **HR Consulting**, we do this by consciously supporting high-impact social interventions of our clients in consistently identifying the most suitable human resources for their vacancies.

In **PSCM Consulting** we do this by ensuring cost-efficacy, scientific inventory management, and imparting knowledge of appropriate and best-in-class SCM practices to counterpart client staff.

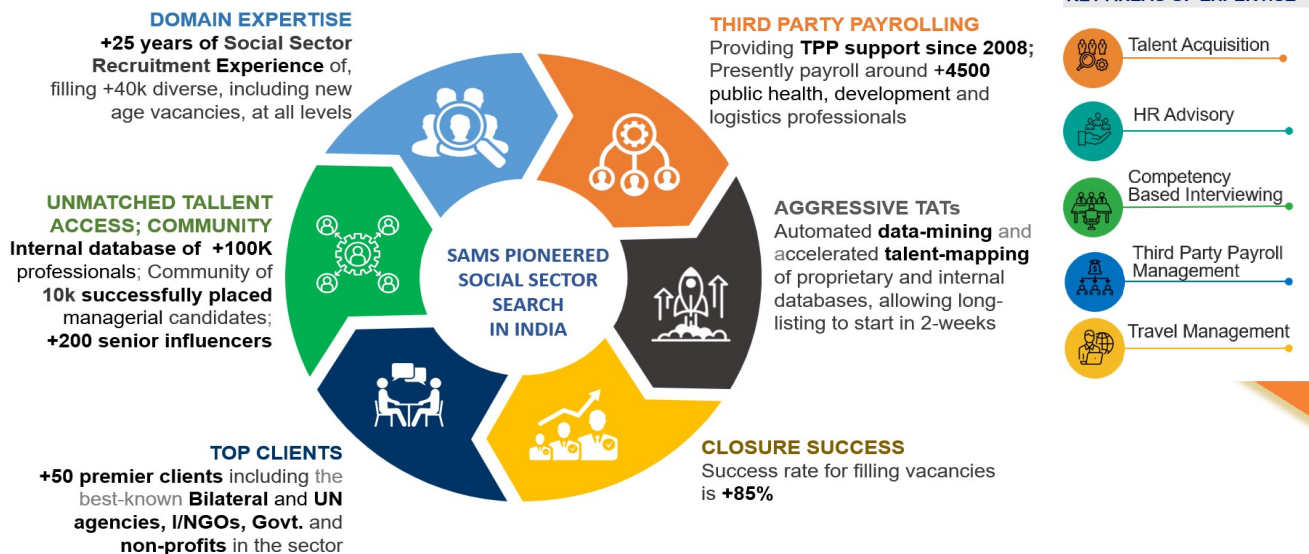
SAMS adds value by the application of expertise deriving from +25 years of experience in these domains resident with its team of +60 cross-functional specialists.

OUR MISSION



HR CONSULTING DIVISION:

Providing services in the areas of Talent Acquisition and Third-Party Payrolling (TPP)



PROCUREMENT & SUPPLY CHAIN MANAGEMENT DIVISION:

Providing services to INGOs and National Health Programmes

KEY AREAS OF EXPERTISE

- PH Procurement
- Drug Logistics
- Financial Management
- Bio Medical Engineering
- Quality & Hospital Management

DOMAIN EXPERTISE

+20 years of experience in Procurement and Supply Chain Management for National Health Programmes.

KEY STRENGTHS

Talent Pool comprising of senior experts in the field of Public Health, Consulting, Project Management, Financial Management, Bio-Medical Engineering, Procurement & SCM and more.

PROJECT MANAGEMENT UNIT (PMU)

State Technical Support Unit for strengthening TB Program in Maharashtra;
Project Management Unit for Department of Health Research under CoVID-19 Program.

KEY PROJECTS: PROCUREMENT

Procurement Agency services for National Aids Control Organization (NACO), FIND-RNTCP, MEA and ; Managed procurement contracts worth +Rs.1800 Cr. for drugs, medical equipment, vehicles, works & services.

KEY PROJECTS: SUPPLY CHAIN MANAGEMENT SERVICES

Outsourced management of Drug Logistics and Inventory for RNTCP (now NTEP), Malaria Program (NVBDCP), NACO and UIP, providing +100 consultant years of specialist support.

TRAINING SUPPORT

Developed SOPs & Manuals and conducted SCM training for RNTCP, NVBDCP and UIP; Managed Training Logistics in 11 states for eVIN under UNDP; Trained +27K Govt Officials/ Staff for National Health Programs.

OUR STRENGTHS AND ACCOMPLISHMENTS

SAMS has to date executed more than 1,000 HR Consulting, Payrolling, and Logistics engagements and successfully filled more than 40,000 vacancies for India's most reputed development and public health sector clients, which include bi and multilateral organizations (including the majority of UN agencies working in India), INGOs and leading national NGOs, apart from the Central and State Governments.

In **HR Consulting**, our continuous association with the best-known and managed organizations in these sectors has required us to develop smart, state-of-the-art processes and a host of proprietary tech-based tools, resulting in our widespread recognition as India's leading public health and development sector consultancy.

Our ability to provide timely turnkey recruitment solutions to clients who have on occasion received more than 200,000 applications, is unmatched. **SAMS** has experience in coordinating Optical Mark Recognition (OMR) based written tests attended by more than 70,000 candidates per session, at different locations within a state, on a single day. Similarly, **SAMS** has successfully conducted Computer Based tests (CBT) for more than 26,000 candidates in a single session.

Core Strengths



Key Accomplishments



In **PSCM Consulting**, we have provided pan India Procurement Agency (PA) Services to the HIV Programme, National Tuberculosis Elimination Programme (NTEP), and CoVID-19 Programme. **SAMS** achieved the rare distinction of being the first private sector organization selected as a Procurement Agent for a National Health Programme, under MoHFW, Govt. of India. All procurements were undertaken following World Bank Guidelines and General Financial Rules of Govt. of India, by an experienced team of specialists. We are eProcurement enabled and have a credible track record of providing Drug Logistics Services to the TB and Malaria Control programs and successfully avoiding drug stock-outs across the country for nearly 20 years. We recently established the State Technical Support Unit (STSU) for strengthening NTEP in Maharashtra, in collaboration with the renowned INGO, The Union, and earlier set up a Project Management Unit (PMU) for the Dept of Health Research (DHR) for the CoVID-19 Program.

We are passionate about the quality of our services, turnaround time, and ability to provide innovative, and cost-effective solutions.

OUR CLIENTS



*All client names and logos depicted here are the property of the respective organizations and are displayed for identification purposes only. Using these names and logos does not directly imply client endorsement.

OUR PEOPLE

SAMS has a young team of +60 professionally qualified HR and Logistics and Consulting professionals, led by senior managers, collectively possessing more than 200 consultant years of sector-specific, expertise.

Our team of experts and consultants comprise well qualified and experienced, HR and Management professionals, Procurement & Supply Chain Management Experts, Training & Capacity Building Experts, Finance & Accounting Professionals, Data Analysts, Medical Professionals, Social Scientists, and M&E Consultants, with an unmatched orientation to Public Health and Developmental sector organizations.



Gautam Nath, MD & CEO

FCA with +25 years of leadership experience in Talent Acquisition, Third-Party Payrolling, Business Process Improvement, and PSCM, for reputed not for profit, and corporate clients in the public health and development sectors.



Sanjay Rastogi, Executive Director, PSCM Division

FCA with +25 years leadership of Procurement, Drug Logistics, Corporate Audit & Advisory Services and Management Consultancy, to INGOs and National Health Programmes.



Ritu Khushu, Executive Director, PSCM Division

Certified Procurement and Supply Chain Consultant empanelled with Global Drug Facility (GDF), with +20 years of SCM expertise in TB Control Malaria and HIV/AIDS programmes.



Abhai Raj Singh, Associate Director, Large Recruitment Projects

MBA (Rural Development) with +15 years in Talent Acquisition and Third-Party Payrolling. Worked closely with Central/ State Govts and INGOs, to provide 'bulk' recruitment solutions and HR advisory inputs.



Surbhi Maheshwari, Associate Director, Recruitment

PGDM (HR) with +13 years in talent acquisition. Heading Executive Search at **SAMS**, ensuring continuous upgrades to internal processes to provide high quality talent to blue-chip clients.



Kafil Akhtar, General Manager

An MBA with +16 years of HR Management and IT expertise; Key leadership contributions in managing large recruitment projects for large Government and Non-Government clients of **SAMS**.



Vipin Kumar, AGM Accounts & Finance

CA with +11 years of experience in FP&A, Audit, Reporting, Statutory Compliances, and ERP Implementation. Provides technical guidance to all large **SAMS** Third-Party Payrolling Projects.



Simon Athaide, Head Finance

Financial Accounting expert with +16 years of experience in revenue and expenditure accounting, claims processing, facilitating disbursements; Alternate Practice Leader for **SAMS' Payrolling Services Division**.



B Sridevi, Senior Manager Communications

MBA with +18 years in Marketing Communication; Seven years in social sector; core expertise areas include Project Communication, Project Management and Digital Media initiatives.

HR CONSULTING:

1/1 B (Gr. Floor) Choudhary Hetram House
Bharat Nagar, New Friends Colony
New Delhi-110 025
Phones: +91-11-4081-9900; 41653612
Website: <https://www.sams.co.in>
Email: consult@sams.co.in

SAMS PSCM CONSULTING:

B 18, Sector 6, NOIDA
Gautam Budh Nagar (UP) 201 301
Phones: 0120- 4161355; 4161356; 4161357

Website: www.samsconsult.com
Email: info@samsconsult.com

