

**Minutes of Meeting of Bid Opening for IFB No. SAMSPL/18-19/ET/1 for Procurement of Antihypertensive Medicines to Support the India Hypertension Management Initiative in the State of Maharashtra (India) held on 13/11/2018 at 1500 Hrs. (IST) in the office of Strategic Alliance Management Services (SAMS) Pvt. Ltd., B01-B03, Vardhman Diamond Plaza, Community Centre, D. B. Gupta Road, Paharganj, New Delhi- 110 055.**

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The following officials were present in the meeting:

| Sl. No. | Name and Designation  |
|---------|---|
| 1.      | Mr. Satya Verma, General Manager (Procurement Services), SAMS |
| 2.      | Mr. Nitin Kr. Sagar, Senior Manager (Finance), SAMS           |
| 3.      | Mr. Dinesh Kumar, Procurement Officer, SAMS                   |

The proceedings of the bid opening are as under:

- Two bidders have submitted bids for Schedule No. I and II and one bidder has submitted bid for Schedule No. III up to scheduled time and date for submission of bids i.e. 1430 Hrs. on 13<sup>th</sup> November, 2018.
- None of the bidders' representatives attended the bid opening meeting.
- The bids were opened on the e-Bidding Portal starting from 1500 Hrs. on 13<sup>th</sup> November, 2018. The name of bidders and Schedules quoted by each of them is given in the Table below:

| Schedule No. | Name of Medicines          | Name of Bidder(s)   |
|--------------|----------------------------|---|
| I            | Tab. Amlodipine 5mg        | 1. Unicare India Ltd., Noida, G.B. Nagar, India<br>2. Gnosis Pharmaceuticals Pvt. Ltd., Sirmour, Himachal Pradesh, India  |
| II           | Tab. Telmisartan 40mg      | 1. Unicare India Ltd., Noida, G. B. Nagar, India<br>2. Gnosis Pharmaceuticals Pvt. Ltd., Sirmour, Himachal Pradesh, India |
| III          | Tab. Chlorthalidone 6.25mg | 1. Gnosis Pharmaceuticals Pvt. Ltd., Sirmour, Himachal Pradesh, India   |

- The details of Bid Security submitted by Bidders are given table below:

| Name of Bidder     | Schedule Quoted | Amount of Bid Security (Rs.) | Form of Bid Security | Name of Issuing Bank | Bid Security No. (DD/BG) | Date of Issue | Validity of Bid Security |
|--------------------|-----------------|------------------------------|----------------------|----------------------|--------------------------|---------------|--------------------------|
| Unicare India Ltd. | I & II          | 80,000                       | BG                   | Canara Bank, Noida   | A89GOPG1 82990001        | 25/10/2018    | 25/04/2019               |

| Name of Bidder                  | Schedule Quoted | Amount of Bid Security (Rs.) | Form of Bid Security | Name of Issuing Bank | Bid Security No. (DD/BG) | Date of Issue | Validity of Bid Security |
|---------------------------------|-----------------|------------------------------|----------------------|----------------------|--------------------------|---------------|--------------------------|
| Gnosis Pharmaceuticals Pvt. Ltd | I, II & III     | Not submitted                |                      |                      |                          |               |                          |

5. The bid prices as quoted by the bidders are given in **Annexure-A**.

(Satya Verma)  
General Manager (Procurement Services)

## Annexure-A

### Details of Bid Prices quoted by Bidders

| 1            | 2                          | 3                     | 4                       | 5                               | 6  | 7                 | 8  | 9            | 10                      | 11                     |
|--------------|----------------------------|-----------------------|-------------------------|---------------------------------|--|-------------------|--|--------------|-------------------------|------------------------|
| Schedule No. | Description of Medicine    | Unit pack size (Tabs) | Quantity (No. of Packs) | Name of Bidder                  | Price per Unit Pack (DDP – Place of Final Destination basis) (Rs.) | Total Price (Rs.) | GST Payable on payable in Purchaser's country(rate and amount) |              | Total GST Payable (Rs.) | Total Bid Amount (Rs.) |
|              |                            |                       |                         |                                 |  |                   | Rate (%)   | Amount (Rs.) |                         |                        |
| I            | Tab. Amlodipine 5mg        | 10 x 10               | 72,100                  | Unicare India Ltd.              | 14.38  | 10,36,798.00      | 12%  | 1.73         | 1,24,733.00             | <b>11,61,531.00</b>    |
|              |                            |                       |                         | Gnosis Pharmaceuticals Pvt. Ltd | 54.00  | 38,93,400.00      | 12%  | 6.48         | 4,67,208.00             | 43,60,608.00           |
| II           | Tab. Telmisartan 40mg      | 10 x 10               | 42,000                  | Unicare India Ltd.              | 49.49  | 20,78,580.00      | 12%  | 5.94         | 2,49,480.00             | <b>23,28,060.00</b>    |
|              |                            |                       |                         | Gnosis Pharmaceuticals Pvt. Ltd | 112.00   | 47,04,000.00      | 12%  | 13.44        | 5,64,480.00             | 52,68,480.00           |
| III          | Tab. Chlorthalidone 6.25mg | 10 x 10               | 3,860                   | Gnosis Pharmaceuticals Pvt. Ltd | 71.00  | 2,74,060.00       | 12%  | 8.52         | 32,887.20               | <b>3,06,947.20</b>     |