



Minutes of Pre-bid Meeting for Procurement of Equipment and Related Services for TB laboratories across India
(Bid Ref No.: SAMSPL/20-21/ET/4, dated: 08/10/2020)

Sch. No.	Description of Equipment	Quantity (Nos.)
1	PCR Workstation	58

The offline/in-person (physical) Pre-Bid Meeting was held at 1300 hrs. on 16/10/2020 in the office of Strategic Alliance Management Services Pvt. Limited (SAMS), B-18, Sector-6, Noida, G.B. Nagar - 201301.

Since the bidding is being conducted using SAMS e-bidding portal, provision was made to conduct online pre-bid meeting on the e-bidding portal itself between 1300 hrs. to 1330 hrs. on 16/10/2020. The bidders already registered as Vendor on the e-bidding portal could attend the online pre-bid meeting between the schedule as above.

In addition, provision was made in the bid document for such prospective bidders who may not be able to attend the physical or online pre-bid meeting, that allows prospective bidders to send their queries at email id procurement@samsconsult.com by 1600 hrs. on 15/10/2020.

Following officials of SAMS were present in the physical pre-bid meeting:

1. Mr. Satya Verma, General Manager (Procurement Services).
2. Mr. Shivam Anand, Manager (Procurement & Hospital Services)
3. Mr. Rahul Gupta, Asstt. Manager (Operations)
4. Ms. Savita Chandna, Procurement Associate

The following officials of FIND attended the pre-bid meeting over to Skype call:

1. Dr. DSA Karthikeyan, Medical Officer
2. Ms. Madhu Agarwal, Procurement officer
3. Ms. Pooja Srivastava, Senior Bio Medical Engineer
4. Ms. Sikha Panda, Bio Medical Engineer

The following officials of prospective bidders attended the physical pre-bid meeting:

1. Mr. Randhir Pathak, M/s SARP-Biocare

Proceeding of the pre-bid meeting are as follows:

1. At the outset, SAMS logged-in in to the e-bidding portal to view & respond to the online pre-bid queries as may have been posted by prospective bidders. none of the prospective bidders participated in online pre-bid meeting.
2. The representative of prospective bidders present during the physical pre-bid meeting were requested to put up their queries related to scope and terms and conditions given in the Bid Document.



3. The responses to queries from prospective bidders as asked during the physical pre-bid meeting and those received over to e-mail are summarized in the table given at **Annexure-A**. This also includes Amendments as appropriate, if any and are highlighted as bold text.

A handwritten signature in blue ink, appearing to read "Satya Verma", is positioned above the printed name.

(Satya Verma)
General Manager (Procurement Services)

Responses / Amendments (Amendment No.2) with regard to queries/suggestions received for procurement equipment and related services for TB laboratories across India (Bid Ref. No. SAMSPL/20-21/ET-4)

Sl. No.	Para / Clause Reference in Bid Document / Page No.	Content of Para / Clause under Reference as per Bid Document	Query / Suggestions	Response / Amendments (Amendment No.2) *
1	Sr. No. 1.1 of 3.B. Technical Specifications – Specific Requirements of Section V – Schedule of Requirements (Schedule No.1) (page 38)	Exterior dimensions (H x W x D): approximately 700 mm x 750 mm x 600 mm.	700x750x600 is Co.specific. main criteria is interior working area which ranges from 2'x2', 3'x2', 4'x2', 5'x2' or 6'x2'	It is to clarify that the dimensions given are not fixed but approximate. Therefore, no changes in the specification
2	Sr. No. 1.1 of 3.B. Technical Specifications – Specific Requirements of Section V – Schedule of Requirements (Schedule No.1) (page 38)	Exterior dimensions (H x W x D): approximately 700 mm x 750 mm x 600 mm.	These Sizes are favoring one / two manufacturer. Normally these are coming in working Space as 2'x2, 3x2, 4x2, and 6x2'. These Specifications are favouring one / two Manufacturers.	It is to clarify that the dimensions given are not fixed but approximate. Therefore, no changes in the specification
3	Sr. No. 1.6 of 3.B. Technical Specifications – Specific Requirements of Section V – Schedule of	Overhead UV light for DNA decontamination; two lamps, 25 W each.	two lamps of 25w each Specs are Co. Specific. Normally Only One uv light of 15w is manufactured by most of the Co's.	The requirement is being amended as under: Two lamps; one UV lamp for DNA decontamination of 25 watts and one FL lamp of 15 Watts.



Sl. No.	Para / Clause Reference in Bid Document / Page No.	Content of Para / Clause under Reference as per Bid Document	Query / Suggestions	Response / Amendments (Amendment No.2) *
	Requirements (Schedule No.1) (page 38)			
4	Sr. No. 1.6 of 3.B. Technical Specifications – Specific Requirements of Section V – Schedule of Requirements (Schedule No.1) (page 38)	Overhead UV light for DNA decontamination; two lamps, 25 W each.	Overhead UV light for DNA decontamination: instead, one lamps, 25 W shall be mentioned.	The requirement is being amended as under: Two lamps; one UV lamp for DNA decontamination of 25 watts and one FL lamp of 15 Watts.
5	Sr. No. 2.4 of 3.B. Technical Specifications – Specific Requirements of Section V – Schedule of Requirements (Schedule No.1) (page 38)	Conform to electrical safety standards IEC 60601–1, UL 61010–1, EN 61010–1.	UL certification is not available for Indian manufacturing; this is available in some of the countries only. Either of one certification should be considered UL 61010-1 OR EN 61010-1, so that Indian manufacturers can also participate as per the new notification from the Ministry of Trade and Finance under Atmanirbhar Bharat.	The requirement is being amended as under: Conform to electrical safety standards IEC 60601–1/UL 61010–1/ EN 61010–1.
6	Sr. No. 2.5 of 3.B. Technical Specifications – Specific Requirements of Section V – Schedule of Requirements (Schedule No.1) (page 38)	Protection class (in accordance with EN 60529)	Delete this clause as only few Co have it.	The requirement is being amended as under: Protection class (in accordance with EN 60529) or any equivalent national or international standard



Sl. No.	Para / Clause Reference in Bid Document / Page No.	Content of Para / Clause under Reference as per Bid Document	Query / Suggestions	Response / Amendments (Amendment No.2) *
7	Sr. No. 2.6 of 3.B. Technical Specifications – Specific Requirements of Section V – Schedule of Requirements (Schedule No.1) (page 38)	Designed not to interfere with circuit radio (in accordance with EN 55014).	Delete this clause as only few Co have it.	The requirement is being amended as under: Designed not to interfere with circuit radio (in accordance with EN 55014) or any equivalent national or international standard
8	Sr. No. 3.1.3 of 3.B. Technical Specifications – Specific Requirements of Section V – Schedule of Requirements (Schedule No.1) (page 38)	The equipment shall be manufactured at a site compliant with the requirements of ISO 13485 or an equivalent Quality Management System recognized by one of the Regulatory Authorities of the Founding Members of Global Harmonization Task Force (GHTF). The certificate to this effect should be submitted along with the bid.	Kindly remove EN- 60529 & EN-55014 & GHTF	The requirement as given in technical specification is minimum requirement and can't be changed. It is to clarify that GHTF (Global harmonization Task Force) is not a regulatory body of GFATM. Since, the procurement is funded by GFATM, we have to abide by quality standards as mandated by GFATM. For more details, please refer to the GFATM's Quality Assurance Policy for Diagnostic Products available at the link https://www.theglobalfund.org/media/5885/psm_qadiagnostics_policy_en.pdf?u=6373190054_99630000
9	Sr. No. 3.1.3 of 3.B. Technical Specifications – Specific Requirements of Section V – Schedule of Requirements (Schedule No.1)	The equipment shall be manufactured at a site compliant with the requirements of ISO 13485 or an equivalent Quality Management System recognized by one of the Regulatory Authorities of	Only ISO 13485 delete GHTF as few Co's have it.	The requirement as given in technical specification is minimum requirement and can't be changed. It is to clarify that GHTF (Global harmonization Task Force) is not a regulatory body of GFATM. Since, the procurement is funded by GFATM, we have to abide by quality standards as mandated by GFATM.



Sl. No.	Para / Clause Reference in Bid Document / Page No.	Content of Para / Clause under Reference as per Bid Document	Query / Suggestions	Response / Amendments (Amendment No.2) *
	(page 38)	the Founding Members of Global Harmonization Task Force (GHTF). The certificate to this effect should be submitted along with the bid.		For more details, please refer to the GFATM's Quality Assurance Policy for Diagnostic Products available at the link https://www.theglobalfund.org/media/5885/psm_qadiagnostics_policy_en.pdf?u=637319005499630000
10	Para D of Section V – Schedule of Requirements (page 31)	Delivery & Completion Schedule: Delivery to Consignees within 2 months from the date of issue of the Notification of Award (NOA) at the Consignee addresses given below.	Delivery Time shall be exceeded to 3 months After P. O. confirmation invoicing & dispatch shall not be put on hold irrespective of site readiness	Delivery time can't be extended. It is to clarify that the invoicing & dispatch shall not be put on hold after issue of Notification of Award
11	Sr. No. 1.1 of Section IV – Evaluation and Qualification Criteria (page 28)	The Purchaser shall use the criteria and methodologies listed in this Section to evaluate Bids. By applying the criteria and methodologies the Purchaser shall determine the Most Advantageous Bid. This is the Bid that meets the Qualification Criteria and has been determined to be: a) substantially responsive to the bidding document, and b) the lowest evaluated cost. with applicable warranty as specified in the section 3.A.Technical	--	The sub-para c) is being added. The para sr. no. 1.1 may be read as under: The Purchaser shall use the criteria and methodologies listed in this Section to evaluate Bids. By applying the criteria and methodologies the Purchaser shall determine the Most Advantageous Bid. This is the Bid that meets the Qualification Criteria and has been determined to be: a) substantially responsive to the bidding document; b) the lowest evaluated cost. with applicable warranty as specified in the section 3.A.Technical Specifications – General Requirements; c) If required for the purpose of maintaining uninterrupted supplies, the purchaser



Sl. No.	Para / Clause Reference in Bid Document / Page No.	Content of Para / Clause under Reference as per Bid Document	Query / Suggestions	Response / Amendments (Amendment No.2) *
		<p>Specifications – General Requirements</p> <p>The determination of bidder quoting lowest evaluated cost shall be based on the comparison of evaluated bid price carried out on “Delivered Duty Paid (DDP) consignee site basis”, and cost of related services quoted by substantially responsive bidders.</p> <p>The Purchaser’s evaluation of a Bid to determine lowest evaluated bidder may take into account, in addition to the Bid Price quoted in accordance with ITB 14, using the following factors and methodologies.</p> <p>Cost of Maintenance services for 2 years after expiry of warranty period: <i>such annual prices will also be added for comparison/ranking purpose for evaluation, wherever required. (as mentioned in Section V-Schedule of Requirements)</i></p>		<p>reserves the right to split the order amongst minimum of two suppliers for tendered product in the ratio of 70:30 with 70% of the orders given to L1 and the balance 30% to the next matched lowest tenderer and in case of large quantities to three suppliers in the ratio of 50:30:20 with 50% to L1 and 30% and 20% to the next matched lowest tenderers.</p> <p>The determination of bidder quoting lowest evaluated cost shall be based on the comparison of evaluated bid price carried out on “Delivered Duty Paid (DDP) consignee site basis”, and cost of related services quoted by substantially responsive bidders.</p> <p>The Purchaser’s evaluation of a Bid to determine lowest evaluated bidder may take into account, in addition to the Bid Price quoted in accordance with ITB 14, using the following factors and methodologies.</p> <p>Cost of Maintenance services for 2 years after expiry of warranty period: <i>such annual prices will also be added for comparison/ranking purpose for evaluation, wherever required. (as mentioned in Section V-Schedule of Requirements)</i></p>

**the bold contents, if any are the amendments (Amendment no. 2) against the respective paras of Bid Document. The referred amendments shall be applicable to all relevant Sections of the Bid.*